

Potter League for Animals
Board Meeting
August 18th, 2020, 5:00pm

Welcome

Consent Agenda

2021 Budget discussion/approval

New board member nominees

PIN Clinic presentation/discussion/decision

New Business



POTTER LEAGUE FOR ANIMALS
MINUTES
BOARD OF DIRECTORS MEETING
June 16, 2020

Meeting held via ZOOM

Roll Call

Attending Members:

Dick Cromwell, David Enstone, Mary Edwards, Heather Francis, Pat Heller, Joan Johnson-Freese, Elena Kissel, Betsy Leslie, Sue Metzger, Howie Naugle, Barbara Odegaard, Noelle Shiland, Terry Tinkham, and Executive Director, Brad Shear

Excused: Carol Epstein, Ellen Ford, Marie Hertenstein, Charlene Karns, Patricia Leonard, Ann Menco and Sharon Wood Prince

Absent: Kara Malkovich

Guests: Pets In Need (PIN) Clinic – John Gillespie and Hank Weitsma

Attending Staff Directors: Amy Chamard, Erin O’Gara Dollard, Kara Montalbano, and Nancy Wrathall

Meeting called to order at at 5:05 pm

PUBLIC SESSION

Consent Agenda: David Enstone

A motion to accept the Consent Agenda was made by Pat Heller, seconded by Sue Metzger and passed.

Pets In Need (PIN) Clinic Presentation: Brad Shear

Brad introduced John who is a board member of PIN and Hank who is private veterinarian, PIN board chair as well as one of the founders.

John and Hank gave an informative presentation on the history of the PIN clinic.
Discussion held on the PIN clinic merging with the Potter League.

A motion to engage an attorney to begin the due diligence process and continue negotiations to work toward a merger was made by Pat Heller, seconded by David Enstone and passed.

Opening Plans: Brad Shear

Spay/Neuter Clinic is currently open for cats only. Dog appointments will start next week
Had a successful first transport
Staff down from 2 working teams to one
Training Center spaces measured and taped off for dog training classes

Training Center also being used for half-day kids camp
Shelter is still open by appointment only
A limited number of volunteers are scheduled and are back with restrictions

Virtual Yappy Hour: Erin O’Gara Dollard & Brad Shear

Save the Date cards went out

July 12 from 6-7pm

About 100 items in the auction

Kara asked for a 30 second or less video from board members as to why they gave to the recent Match appeal.

Videos to be shown during the virtual event.

Organizational Diversity, Equity and Inclusion: Brad Shear

Discussion held

Looking for members to be on our new Diversity Committee. Elena and Terry volunteered.

Public Session adjourned 6:47pm

Minutes of the **PUBLIC SESSION** respectfully submitted by: Jill Homen, Administrative Assistant

2020 Potter League Board Member Nominees

Mike Grandchamp

Former Potter League board member and board treasurer

Associate Vice President for Finance/Controller, Adjunct Faculty

Lives in Portsmouth

John Gillespie

Retired as Senior Vice President of Planning and Marketing for Lifespan,

Formerly President of R.I. Free Clinic's board of directors

Currently on the board of directors of the Pets In Need Clinic

Lives in Newport

Jennifer Hilton

Realtor, Keller Williams Real Estate

Current President Elect of The Newport County Board of Realtors.

Lives in Tiverton.

Pearl Macek

Owner Perle Media

Raised in the Caribbean, fluent Spanish speaker

Lives in Portsmouth

All have adopted Potter Pets!

PIN Clinic Opportunity

As we discussed during our last meeting, we were approached by the board of The Pets In Need Clinic with an interest in being acquired by the Potter League. David Enstone and I have been in conversations with their board and our attorneys have been in contact since our last board meeting. We have been engaged in a due diligence process with the guidance of our attorney that is similar to the process we engaged in prior to our acquisition of the spay/neuter clinic. To assist you, the Potter League Board, in making this important decision, I have outlined the strategic benefits and challenges below.

History and Operations of PIN Clinic

The PIN Clinic was created to meet the needs of people with pets who cannot afford full cost veterinary services. They were founded four years ago through a collaboration between the Rhode Island SPCA (RISPCA) and the Rhode Island Veterinary Medical Association (RIVMA). Their agreement was to partner for four years and that agreement has ended leaving a small independent organization. The board of PIN determined that they would struggle to create the infrastructure needed to be successful independently and turned to the Potter League with an interest in being acquired.

Located in Riverside RI, PIN currently employs 2 veterinarians and 5 veterinary technicians. They see approximately 4,000 clients per year. All of their clients must receive public assistance in order to qualify for services. Our acquisition is contingent upon our agreement to continue to restrict our clientele to people who receive public assistance.

Generally, PIN's fees are about 30% of the cost of a typical veterinary clinic. They are a full-service veterinary office seeing healthy animals for annual exams and vaccines as well as sick and injured animals in need of treatment. COVID had initially limited their clients to only those with a condition needing treatment, but they have begun seeing a limited number of well animal appointments for existing clients.

Why PIN matters

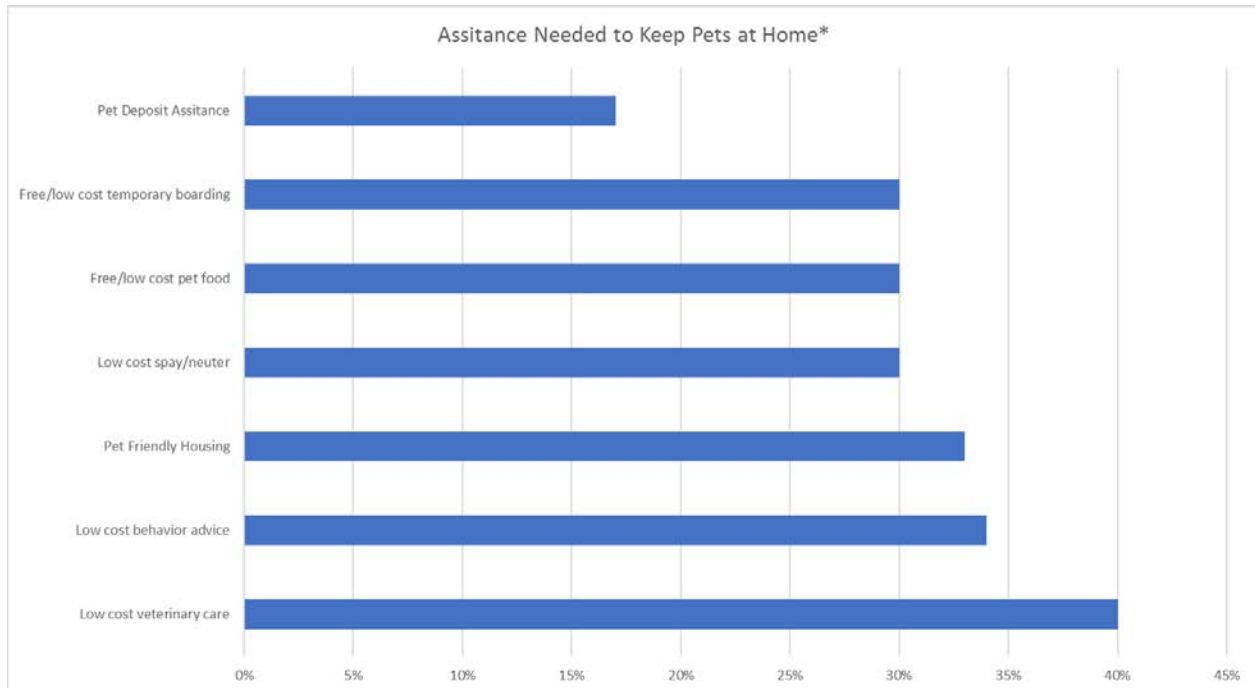
Traditional sheltering programs are reactive, and for decades animal welfare organizations waited for animals to come to our facilities where we did our best to find those animals new homes. In recent years animal welfare agencies have been creating proactive pet owner support programs to keep pets in homes so the shelter and rehoming is truly a last resort.

Since 2014 The Potter League has received a grant from the Rhode Island Foundation to provide subsidized veterinary care for people in the community who could not afford to care for animals on their own. Providing those subsidies kept animals in their homes instead of being taken to our shelter where we likely would have provided the same care, but would have had the additional cost and burden of housing the animal and finding a new home.

Our efforts to keep pets well cared for in their homes, where they belong, has expanded in recent years. We provide veterinary wellness clinics at the Potter League, at community rooms in public housing complexes, and at the Martin Luther King Community Center.

The efforts to provide veterinary care is a component of a larger effort to support pet owners when they have difficulty caring for their pets. Our food pantry, behavior help line, spay and Neuter Clinic, and Pet Safe programs all come together with veterinary programs to create a safety net for animals that keeps pets in their homes.

In 2014 a study of people who had relinquished pets found that those pets could have stayed in homes if support programs had been in place. The study identified 7 key areas that could have the greatest impact (*respondents could choose multiple forms of assistance):



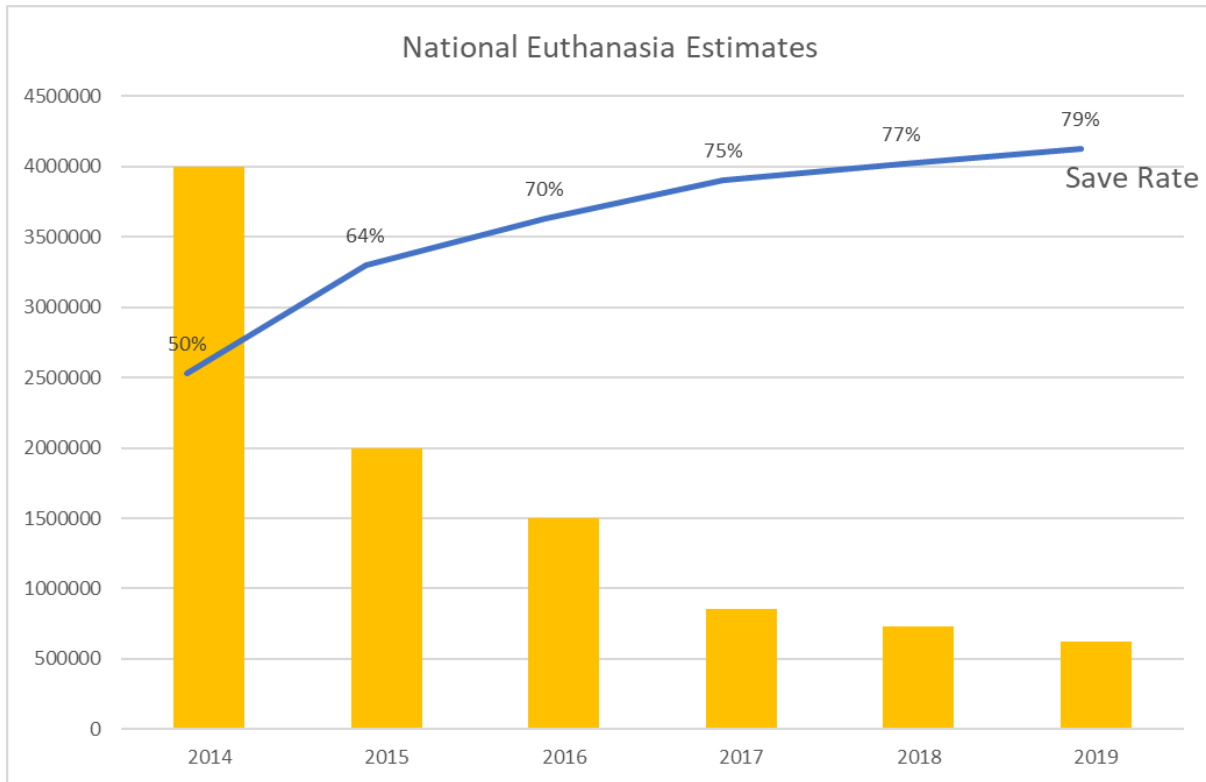
This need was confirmed in 2018 by a study on access to veterinary care by the University of Tennessee School of Social Work. That study found that 25% of pet owners have difficulty accessing veterinary care. These are the animals most at risk of being surrendered to a shelter, and when they are surrendered, shelters will still bear the cost of that same veterinary care in addition to the cost of housing the animal and finding a new home.

Because of proactive programs our intake of local animals has decreased dramatically, so approximately 50% of the animals coming into the shelter program are transferred from other organizations (10 years ago less than 20% of our animals came from transport). This change is not isolated to The Potter League, it has become typical in New England, and in many cases, transport makes up much more than half of the intake for New England organizations.

Nationally euthanasia in shelters has been dropping dramatically. Large scale interstate transport has a hand in this change, but in many cases, organizations have been able to rehome animals locally and reduce their intake with programs similar to our own. As organizations become more successful placing animals themselves and keeping animals out of their shelters, they will no longer need to pay for

interstate transport or put animals through the stress of transport, making our transport program more challenging and expensive. In fact, we are already seeing this trend manifest. Much of the shelter euthanasia in the country is occurring in a handful of states. There will always be a need for programs that take in homeless animals and find them homes, but the numbers of animals with that need are falling across the country.

Yellow bars are number of animals euthanized in shelters, blue line is percentage of animals going to homes.



The Potter League is a community organization that was founded to solve our community's problems related to animals. In the 90 years since our founding, our community has changed, their problems have changed and our ability to work beyond our immediate area to have impact on a wider scale has changed dramatically. We do have local animals who need a temporary place to stay and a new home, but there are more animals in need who would be better served by receiving help staying where they are, in the homes, where they are happy and already loved.

The Opportunity

The Potter League's strategic plan called for us to expand our veterinary services to underserved communities over the next three years both on Aquidneck Island and through our Spay and Neuter Clinic. The acquisition of the Spay and Neuter Clinic was a step toward expanding our services in support of our mission, and broadening our presence throughout the state to expand our fundraising footprint. The PIN clinic furthers that strategic goal while avoiding the start up costs associated with building a similar clinic as we had planned. While these services will have a physical presence in other parts of the state, they will still be available to Newport residents.

The PIN clinic has a fully equipped veterinary hospital and professional staff, and acquiring their clinic would accelerate our plans to address this area of need and expand our presence in the Northern part of the state.

Quick Facts

- PIN covers approximately 80% of their costs through fees for services.
- They received a grant from PetSmart last year that allowed them to hire a second full time veterinarian, but that grant has been declined this year.
- PIN has historically operated with either one full time veterinarian or 1.5 in addition to a part time surgeon. Veterinary staffing levels will impact technician staffing.
- With COVID they project experiencing a loss of \$34,000 for the remainder of 2020
- PIN will have approximately \$150,000 in reserves at the end of calendar 2020
- Some of the equipment used by PIN is owned by the RISPCA and will need to be returned at the end of 2020. The replacement cost will be up to \$60,000
- PIN is in a leased space, and the lease will end in March 2021. The current space is too small, and a move to a new space would increase efficiency.
- A new space creates an opportunity to combine the spay/neuter clinic and PIN into one space, further increasing the efficiency for both practices.
- Selling the Spay/Neuter building could subsidize both operations as we purchased it for approximately 50% of assessed value.

Financial Impact

The Pin clinic would add approximately 15% to the overall Potter League budget (compared to 50% increase with the spay/neuter clinic)

Year one

- PIN will have a one-time expense related equipment replacement.
- Because of the denial of the PetSmart grant for the second veterinarian it is likely that there will be a staffing reduction of .5 veterinarians and 1 technician.
- Will add 10 hours/week to the finance assistant position.
- PIN's first year losses will be covered by their existing reserves.

Year Two

- PIN's move to a new facility in the second quarter will increase efficiency.
- Merging Spay/Neuter and PIN may not happen at the time of PIN's move, but would also reduce Spay/Neuter clinic costs.
- Development will have expanded capabilities and focus including new grant applications for the expanded functions.
- Begin looking for board members from other parts of the state where we now have a physical presence who can help with introductions to new communities.

Year Three

- PIN and Spay/Neuter are combined creating efficiency and shared staffing
- Development department is working with new donors and foundations to fund new functions.
- PIN and Spay/Neuter clinic are not fully funded from fees, but new subsidies can be relied upon to maintain ongoing operations.

Considerations

Operational Capacity

For some time, the Potter League has needed to reorganize our operational structure. As we have added positions we have broadened the organization instead of fitting new functions into existing structures. This has resulted in the Executive Director having a large number of direct reports, drawing focus toward operations. Our Development Consultant, Chuck Gordon, has suggested that the best way to increase fundraising is to allow the Executive Director to focus more on development by increasing staffing in operations. The acquisition of the PIN clinic will accelerate the addition of a new operations position in order to make the entire organization more successful. This was a change that was inevitable for us as we grow and work to leverage new opportunities created by the acquisition of the spay/neuter clinic, especially the expansion of our fundraising reach to other parts of the state.

With the PIN clinic the E.D. would have seven direct reports, a reorganization would reduce that number to three and allow more focus on fundraising. This would be achieved by the addition of a senior position to oversee all operational functions and additional hours to support the finance function. Additional changes in the current reporting structure would also be implemented to enhance efficiencies and decreased the silo effect the current structure has. These changes will also serve to keep our Middletown based services robust and growing while expanding in other parts of the state. This change will inevitably be needed as The Potter League grows whether the PIN clinic is acquired or not.

Donation income may not meet the needs of the PIN Clinic

PIN has reserves that will cover the projected losses in their first year adjusted for COVID. If COVID restrictions end sooner, those reserves will go further.

In out years, the clinic will have to begin raising fees on a regular schedule (they have not increased fees since their founding).

PIN can cut losses, but still operate by reducing veterinary and other staff. This will reduce the number of clients seen, but will also reduce losses.

PIN's lease ends in March 2021, this presents the opportunity to co-locate with the spay/neuter clinic reducing facility costs, increasing efficiency and reducing administrative staff.

Exit Strategy

We have funding for the first year of operations at the PIN clinic from their current reserves. Should we find that the clinic is not viable in future years, we could unwind our affiliation with them in one of the following manners;

Just as PIN was founded independently we have the ability to recreate that distinct organization. We could create a new independent nonprofit to hold the clinic as a separate entity.

We could seek out another organization to acquire the clinic. There are not many options in Rhode Island, so we would likely be looking to national organizations or large organizations in neighboring states like the Massachusetts SPCA.

The clinic could be closed completely, we would likely continue to have lease obligations for a period of time, but those costs may be preferable to large losses.

Board Action

At our next board meeting we will be discussing the opportunity to acquire the PIN clinic in more detail. There will be an opportunity at the meeting to answer any questions board members have about the acquisition, but you may also contact me in advance with any questions or comments.

We have substantially completed a due diligence process with the PIN clinic and our attorneys have been in discussion to evaluate this opportunity. To this point our attorney has not raised concerns about the acquisition. It is my recommendation that we move forward with the acquisition of the PIN clinic and evaluate the sustainability of the clinic operation in a year after the completion of the acquisition.

At the meeting we will be asking the board to make a motion on either proceeding with the acquisition or informing the PIN board that we are not interested and they should proceed without us.

We will request the majority of the board approve the following motions:

1-I move to add hours to our Finance Assistant Position and add a new Operations leadership position with a total cost of \$90,000.

2-I move to acquire the Pets In Need Clinic subject to completing due diligence of the organization to the satisfaction of our attorney and Executive Director.

To: Board of Directors
From: Nancy Wrathall
Date: 7/10/20
RE: FY21 Operating Budget Notes

Budget Process:

- Department managers have developed the FY21 budget based on the FY18 and FY19 actual figures factoring in the FY20 trends prior to the pandemic interruption. The FY21 budget assumes minimal pandemic effects as of August 1st. Management is considering possible expense reductions if income is interrupted.
- The Finance Committee has reviewed two drafts of this budget and approves this final format.

Budget Summary:

Operating income:	\$ 3,227,205
Operating expenses:	\$3,244,161
Net Operating Loss:	(\$16,956)

Transfers from investments included in operating income:

Endowment Fund Income:	\$80,000 (5% of trailing 3-year average)
Board Designated Reserve:	\$150,000 (5% of 6/30/20)

These transfers will only be made if required.

Due to their uncertainty, bequests are not included in budgeted revenue.

- Depreciation is not included in the budget; however, there will be a transfer of \$38,800 in operating funds to the League’s System Replacement Plan.
- Capital Expenditures not included in Operating Budget:
 - Small Mammal Housing grant of \$7,000 received in FY20 from Champlin Foundation. Project expected to be done in FY21
 - FY21: Grant requests will be made for the following when possible:
 - Emergency Generator Upgrade: \$16,000
 - Parking Lot Pavers-Drive Area only: \$42,000

Highlights:

The largest single expense in the Potter League budget is personnel costs (62%):

- Most current salaries are budgeted to increase by up to 3% with an effective date January 1, 2021. The allocation of the increases among staff will be at the discretion of the Executive Director.
- RI Minimum wage increase to \$11.50 as of October 1st has been included. In addition, the Volunteer Coordinator position has been changed to full-time from part. This has added one more Health Insurance expense. Effect: approximately \$20,000.

Adoption revenue: There are no fee increases or animal count increases in the attached. Transports are included at prior year amounts.

Training: Possible fee increases in January if conditions allow, however none assumed in FY21 budget.

Cremations: The cremator is inoperable beyond the limited number of shelter animals. The service will still be offered to the public but all public cremations will be sent to Final Gift. Net income will be about \$75 per cremation. Portsmouth Veterinary Hospital has contracted with Final Gift as well.

Fundraising: While there is uncertainty surrounding revenues for FY21, a solid campaign of annual appeals, year end in particular, has been implemented. Focus is on renewing commitments, stewardship of major donors and personalized solicitations. The Walk for Animals is anticipated as well as the LoveBash and Yappy Hour in 2021. Foundations have indicated that their support will remain in place at similar levels.

Clinic: The clinic revenue is based on one full-time Veterinarian as well as sub-contract veterinary services as needed. The sub-contract figure is based on FY20 activity.

Town Contracts: Portsmouth and Middletown have entered a new three-year contract. Portsmouth was reduced by \$5000 annually. No change in Middletown figure. Newport revenue is at the current rate and is paid by invoice.

Computer/Software: Shelter and Clinic computers are aging. \$12,000 has been included to included needed replacements and upgrade from Windows 10 to Office 365. This web-based system is more useful with multiple locations.

An annual maximum of \$475,000 in potential expense cuts have been identified if income targets are not being met and/or COVID-19 response restricts our operations.

**Potter League for Animals
FY21 Budget - Proposed**

**Proposed
FY21 Budget**

Operating Revenue

Shelter Services & Fees	\$ 340,900
Spay & Neuter Clinic Revenue	\$ 818,000
Behavior/Training Revenue	\$ 70,000
Education Revenue	\$ 30,450
Volunteer Revenue	\$ 3,500
Contracted Service Revenue	\$ 200,105
Fundraising Revenue	\$ 1,532,000
Other Income & Invest Transfers	\$ 232,250

Total Operating Revenue \$ 3,227,205

Operating Expenses

Program Expenses *

Shelter Operation/Adopter Svcs	\$ 87,225
Shelter Veterinary Expense	\$ 150,400
Spay & Neuter Clinic Expense	\$ 265,950
Behavior/Training	\$ 33,275
Education/Marketing	\$ 77,952
Volunteer	\$ 8,110
Total Program Expenses	<u>\$ 622,912</u>

Administrative & Fundraising

Administrative	\$ 110,197
Fundraising	\$ 206,220
Total Administrative & Fundraising	<u>\$ 316,417</u>

Personnel

Shelter: Wages/SubVets/Taxes	\$ 1,271,416
Shelter: Benefits	\$ 177,823
Clinic: Wages/SubVets/Taxes	\$ 546,727
Clinic: Benefits	\$ 62,779
Total Personnel	<u>\$ 2,058,744</u>

Occupancy Expenses

Shelter	\$ 184,920
Clinic	\$ 61,168
Total Occupancy Expenses	<u>\$ 246,088</u>

Total Operating Expenses \$ 3,244,161

Net Operating Income (Loss) \$ (16,956)

* Prior to allocation of Administrative/Occupancy expenses

Spay & Neuter Clinic included above:

Revenue

Shelter Services & Fees	\$ 818,000
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Expenses

Direct Expenses	\$ 215,500
Overhead/Admin Expenses	\$ 111,618
Clinic Wages/SubVetsTaxes/Benefits	\$ 609,506

Total Clinic Expenses \$ 936,624

Net Loss \$ (118,624)

Potter League Board Report – August 2020

Development Activities Report Submitted by Erin O’Gara Dollard

Virtual Yappy Hour & Pet Protection Fund—Update

At the time of this report, net revenue for the Virtual Event totaled \$97,542. This total reflects all event related sponsorships, fund-a-need, ticket sales, on-line silent auction and photo contest proceeds for both Love Bash and Yappy Hour. The total raised for the Pet Protection Fund currently has reached \$88,374. This total includes the June Appeal (specific to the Fund) and all board challenge monies realized.

We are pleased with these results given all of the challenges due to COVID19, shelter and clinic closures and the repositioning of our two major fundraising events.

2020 Virtual Heart & Sole Walk/5k Run

Our annual event has gone virtual! All aspects of the Walk are being recreated and repositioned to engage a wider audience of participants, sponsors and vendors. This event is being rebranded to include individual walkers, runners and teams. Registration is \$15 for youth and \$30 for adults and includes a signature t-shirt. One new element of the event will be the encouragement of neighborhood “block parties” as fundraisers. Yard signs will be available to promote the event.

If you have a “Mile Barker” we encourage you to pick it up at the shelter and include it in your social media and personal fundraising efforts. More details to follow. Please contact either Susan or Erin with any questions.

Grant & Foundation Update

Upcoming applications include Van Beuren Charitable Foundation and PetSmart Charities. McBean Charitable Trust was submitted. We are following up with the trustee of Schutz Engel Trust for grant consideration for FY21.

Forever Friends Society Reception

Due to our inability to gather as a large group we will not be holding our annual reception this year. In its place all Forever Friends Society members and prospects will be receiving a special personalize mailing with Potter League updates and future plans of reconvening.

Van Beuren Charitable Foundation

The top recommendations from our development audit include:

- 1) Creation of a multi-year development plan with focus on increased giving of \$1k+ donors

- 2) Increased focus on cultivation, solicitation and stewardship of high net worth residents in the local area
- 3) Increase Board fundraising expectations with a combined give/get and continue to require 100% participation
- 4) Expand and clearly define the role of the development committee in the identification of prospects with the capacity and inclination to give to the Potter League

The Cohort hosted by the Van Beuren Charitable Foundation will continue to meet virtually through the summer.

Save the Date

Virtual Heart & Sole Walk & 5k
Sunday, October 18th

Annual Meeting
October TBD

\$100+ Donors July 2020

Name	Address		
AMANO, LLC	Food Truck	Newport	RI
Amica Companies Foundation	PO Box 6008	Providence	RI
E Pembroke Attaway	13 Decatur Ave	Jamestown	RI
Holly M. Bannister	7 Old Redding Rd	Weston	CT
Eileen A. Barry	514 Long St	Warwick	RI
Jeanne E. Bell	13 Shelly Rd	Norton	MA
Nancy W. Bennett	48 Bonnet View Dr	Jamestown	RI
Sondra Blank	100 Emmanuel Dr	Portsmouth	RI
Patricia Bliss-Guest	6433 31st St NW	Washington	DC
Caitlin Bogdan	1150 J StUnit 220	San Diego	CA
Lionel Boisvert	26 Gildas Lane	Portsmouth	RI
Cindy Botelho			
Susan M. Boucher	647 Hazard Rd	West Greenwich	RI
John Boyajian	182 Waterman St	Providence	RI
Leilani L Brenner	378 Gibbs Ave	Newport	RI
Jennifer Brower	62 Blackstone Blvd	Providence	RI
Judith Brown	35 Brookfield Rd	Riverside	RI
Tara Brown	15 Mulberry Circle	Johnston	RI
Josephine B. Brownell	25 Philips Ave	Middletown	RI
Stephanie Caldwell	104 Camden Rd	Narragansett	RI
Rita J. Campion	7 Brooks Ave	Newport	RI
Canisters	PO Box 412	Newport	RI
Barbara Cesaro	3 Buena Vista Dr	North Kingstown	RI
Kathleen Charbonneau	391 Dover Ave	East Providence	RI
Nancy A. Cloud	520 Beavertail Rd	Jamestown	RI
Susan A. Collins	27 Seacrest Dr	Portsmouth	RI
Combined Federal Campaign Account	Tremont Street	Boston	MA
Pierre & Diane Corriveau	87 Prospect Ln	Portsmouth	RI
Kerry A. Costa	300 Main Rd	Tiverton	RI
Lyn Creighton	229 Corey Ln	Middletown	RI
LouAnn Daigle	69 Lakeside St	Riverside	RI
Arthur Daily	45 Starboard DrUnit 150	Tiverton	RI

Susan R. Davies	5 Marin St# 2	Newport	RI
Monica L. DeAngelis	91 Lilac Ln	Portsmouth	RI
Lyn Demy	7 Ellen Rd	Middletown	RI
Richard C Desrochers	84 Bridge St	Newport	RI
Theresa DiGiovanni	64 2nd StApt 2	Newport	RI
Marie Dolan	125 Quaker Hill LnApt 209	Portsmouth	RI
Elizabeth Dunn	6260 Carver Oaks DrApt 726	Fayetteville	NC
Ken Durbin	891 Fawnhill Dr	Edgewood	KY
William E. Eckert Jr.	59 Meadow Sweet Trl	Saunderstown	RI
George E. Ellis	20 Green Ln	Newport	RI
David G Enstone	10 Holmested Ct	Jamestown	RI
Bonnie Epstein	60 Charlotte Ave	Saunderstown	RI
Joseph O. Ethier	250 Pullen Ave	Pawtucket	RI
Facebook			
Megan Faivre	47 Britton St	Chicopee	MA
Fidelity Charitable Gift Fund	PO Box 770001	Cincinnati	OH
Christopher Fielding	34 Hope Ave	Portsmouth	RI
FNZ Foundation	160 Webster St.	Newport	RI
Carolyn I Frye	23 Indian Hill Cir	Middletown	RI
Pat Galuska	7 Blackwell Pl	Newport	RI
Frederica G. Gamble	242 E 19th StApt 8F	New York	NY
Jason Gaudette	14 Sloop Dr	Portsmouth	RI
James F. Giblin Jr.	PO Box 285	Errol	NH
John F. Gillespie Jr.	103 Mill St	Newport	RI
Pearl Gonzalez	4 Platt St	Bristol	RI
Praveena Gullapalli	51 Thurman St	Warwick	RI
Amy Gustavson	36 Sherman Grv	Spencer	MA
Maureen Hager	32 Timberline Rd	Warwick	RI
Dorrie Hanson	13 Butterworth Drive	Warren	RI
Natasha Harrison	24 Almy St	Newport	RI
Edward T. Harvey Jr.	527 College Ave	Haverford	PA
Elizabeth S. Helme	98 Tuckerman Ave	Middletown	RI
Vickie Hicks	426 Valley Rd	Middletown	RI
Allan A. Hodges	2 Avery StApt 24B	Boston	MA
Dorothy J. Homen	326 Mailcoach Rd	Portsmouth	RI

Joan Johnson-Freese	24 Walnut St	Newport	RI
Thomas C. Jones	143 Sweet Farm Rd	Portsmouth	RI
Antoine G. Karam	1420 Main Rd	Tiverton	RI
Ann M Kehoe	8 Brentwood Ct	Warren	RI
Elizabeth F. Kellett	2 South Ave WApt 405W	Cranford	NJ
P. Christopher Kelly	223 Columbus Dr	Fall River	MA
Elena T. Kissel	106 E 85th StApt 3S	New York	NY
Susan Klau	3611 Wildflower Dr	Greensboro	NC
Frank Ross Knapp	5 Holly Ln	Darien	CT
Melinda Knight	63 Prospect St	Providence	RI
Ann E. Knowles	103 Harrison Ave	Newport	RI
James Knowles	39 Darlene Dr	Southborough	MA
Amy Kochis	86 Gideon Lawton Ln	Portsmouth	RI
Dorothy Kracik	54 Sherwood Ter	Portsmouth	RI
Lynne Kushner	2246 E Main RdApt D	Portsmouth	RI
Kelly Lee	3 Evergreen Ct	Coventry	RI
Timothy M. Leisge	56 Wilkey Ave	Portsmouth	RI
Natalie E. Leland	516 N Taylor Ave	Pittsburgh	PA
Colby Lemish	79 Malee Ter	Portsmouth	RI
Patricia A. Leonard	356 McCorrie Ln	Portsmouth	RI
Elizabeth A. Leslie	3 Sunset Hill Rd	Middletown	RI
Donna M. Levesque	96 Turner Rd	Middletown	RI
Kathleen M. Levesque	2121 W Main RdApt 208	Portsmouth	RI
Loebs Family Foundation	101 Indian Ave	Middletown	RI
Virginia Magnan	399 Greenwood Ave	Warwick	RI
Kara M. Malkovich	PO Box 351	Newport	RI
Darlyne M. Mattia	30 Southfield Ln	Sherborn	MA
Joan M. McLaughlin	12 Sylvan Ter	Newport	RI
Stephanie W. McLennan	95 Annandale Road	Newport	RI
Memorial Funeral Home, Inc.	PO Box 3486	Newport	RI
Ann Menco	1250 N Lake Shore Dr	Chicago	IL
Barbara Miller	30 Harbor Village DrApt 2	Middletown	RI
Charles A. Miller III	22 Lantern Ln	Barrington	RI
Amanda Minor	130 Shady Lea Rd	North Kingstown	RI
Bill Mitchell	10 Howe StUnit 3	Bristol	RI

Sharon A. Molleur	162 Turnpike Ave	Portsmouth	RI
James E. Moore	217 Indian Ave	Portsmouth	RI
Jane W. Moore	217 Indian Ave	Portsmouth	RI
Melissa Morganti	1 Thornton Rd	Winchester	MA
Moriarty's Fence Co.	PO Box 647	Portsmouth	RI
Theresa Murray	165 Canonicus Street	Tiverton	RI
Holly Muscolino	25 Copper Beech Drive	Portsmouth	RI
Lisa Museler	189 Water St	Portsmouth	RI
Howard S. Naugle	95 Robin Rd	Portsmouth	RI
Birgit Newmann	1 Raven Way	West Warwick	RI
Nancy OSullivan	10 Harold St	Newport	RI
Bettie Bearden Pardee	540 Bellevue Ave	Newport	RI
Missy Pattie	15 Lincoln Ave	Warren	RI
Keith Patton	51 Hilltop Dr	Portsmouth	RI
Leslie E. Patton	1002 Laredo Rd	Silver Spring	MD
Nancy Peixoto	866 Prospect St	North Dighton	MA
Melissa J Pelletier	409 East Rd	Tiverton	RI
Carla M. Pereira	240 Don Ave	Rumford	RI
M. Sue Perry	117 Roger Williams Ct	Portsmouth	RI
Marty Perry	6919 Superior Street Cir	Sarasota	FL
Danielle M. Place	91 Shippee Rd	East Greenwich	RI
Jane Pohl	297 Water StApt C4	Portsmouth	RI
Randal S Poirier	PO Box 198	Little Compton	RI
Nancy Poppenhouse	2121 W Main RdApt 806	Portsmouth	RI
Penelope Potter	21 Rockgate Farm Rd	Mount Kisco	NY
Robert W. Potter	68 Nichols St	Leominster	MA
Donna M. Prescott	424 Wolcott Ave	Middletown	RI
Stephen J. Prest	12 MacLaine Dr	North Providence	RI
Prince Charitable Trusts	140 South Dearborn Street	Chicago	IL
Patricia E. Putney			
Deborah T. Pytko	372 Middle Rd	Portsmouth	RI
R.B. Queern & Co.	200 Highpoint Ave, Ste B7	Portsmouth	RI
Barbara Radebach	2077 E Main Rd	Portsmouth	RI
Pamela A. Ray	1373 Oliver AveApt D	San Diego	CA
Eileen P. Regoli	26 Loring St	Middletown	RI

Marie A. Rezendes			
Charles C. Richardson Jr.	466 E Shore Rd	Jamestown	RI
Cathy A. Roheim	1945 Crestview Dr	Moscow	ID
Heather Ruhsam	401 Broadway# 2	Newport	RI
Susan L. Ryan	217 Corey Ln	Middletown	RI
Barbara Saccucci	2077 East Main Road	Portsmouth	RI
Suzette D. Schochet	Ridgemere11 Leroy Ave	Newport	RI
Schwab Charitable Fund	211 Main St	San Francisco	CA
Ann Sellers	PO Box 194	Albion	RI
Karen Shaffert	8 Parkman St.	Westborough	MA
Hannah Shear	250 W 24th St	New York	NY
Ellen R. Sheil	142 Wampanog Ln	Tiverton	RI
Noelle M. Shiland	174 Center Ave	Middletown	RI
Deacon John Silvia	75 Locust Ave	Portsmouth	RI
JJ Silvia	749 Mitchells Ln	Middletown	RI
Cynthia Smith	10 Windstone Dr	Portsmouth	RI
Gregory P. Sorbello	450 Long Hwy	Little Compton	RI
Virginia Soutter	61 Bagy Wrinkle Cv	Warren	RI
Nancy St. Jean	91 Helen Ave	Coventry	RI
Gabrielle Stevens	12 Old Brunswick Rd	Freeport	ME
Merle Streagle	7 Winthrop Dr	Middletown	RI
Lesley E. Taylor	912 5th Ave	New York	NY
Gail G. Thacher	12 Appleby St	Newport	RI
The Benevity Community Impact Fund	1521 Georgetown Rd	Hudson	OH
The New York Community Trust	909 Third Ave	New York	NY
The Rhode Island Foundation	One Union Station	Providence	RI
Carlynn J. Thompson	15407 Pine Tree Ct	Bowie	MD
Terence Tinkham	51 Slocum Rd	Portsmouth	RI
Michael V. Torio	237 Captains Cir	Tiverton	RI
Trisha A. Torres	66 Bliss St	Rehoboth	MA
Bethanie Tracy	20 Kenson Dr	East Greenwich	RI
Margaret Tully	58 2nd St	Newport	RI
James Tung	55 Rockbridge Dr	Little Compton	RI
Beebo Turman	1704 Julian Ct	El Cerrito	CA
UBS Financial Services, Inc.	500 Exchange St, Suite 1210	Providence	RI

Molly Unknown	46 Miles Ave	Tiverton	RI
Helene B. van Beuren	636 Black Rock Rd	Bryn Mawr	PA
Lorraine N. Vermillion	27 Cornell Dr	Portsmouth	RI
Julie W	47 Erin Dr	Wakefield	RI
Sandi Warner	358 Broadway	Newport	RI
Karen A. Wilkey	103 John Duggan Rd	Tiverton	RI
Karen Ann Willis	267 Middle Rd	Portsmouth	RI
Carolyn Winter	11 Acacia Rd	Bristol	RI
Sharon K. Wood Prince	2 Kane Ave	Middletown	RI
Alice Charn Yew	32 Grotto Ave	Providence	RI
James M. Yunker	19 Brookside Ave	Westport	MA
Robert Zirgler	448 Hope St	Bristol	RI
Gioia W. Zwack	116 E 66th St	New York	NY

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02809-1806
10065-6547

New Donors / New Adds July 2020

Donor	Address		
Beebo Turman	1704 Julian Ct	El Cerrito	CA
Kristin Curry	84 Denham Ave	Somerset	MA
Laura Cuesta	534 Baker StApt 3	Fall River	MA
Celeste D. Kheradi	14 Riverview Dr	North Providence	RI
Krista Kane	PO Box 1352	Buxton	NC
Cara Willi	49 Beacon St	Middletown	RI
Lois F. Lama	170 William StApt 809	Fall River	MA
Vickie Hicks	426 Valley Rd	Middletown	RI
Pat Galuska	7 Blackwell Pl	Newport	RI
Julie W	47 Erin Dr	Wakefield	RI
Kathleen Charbonneau	391 Dover Ave	East Providence	RI
Sondra Blank	100 Emmanuel Dr	Portsmouth	RI
Jason Gaudette	14 Sloop Dr	Portsmouth	RI
Rachel Carmine	17 Shadowbrook Ln	Milford	MA
Maridel Allen	13 1/2 3rd St	Newport	RI
Jane Knowles	72 Harrison Ave	Southborough	MA
James Knowles	39 Darlene Dr	Southborough	MA
Lyn Creighton	229 Corey Ln	Middletown	RI
Sarah Vincent	30 West StApt 9F	New York	NY
lisa gray	3737 SW 117th Ave	Beaverton	OR
Deacon John Silvia	75 Locust Ave	Portsmouth	RI
Theresa DiGiovanni	64 2nd StApt 2	Newport	RI
Santiago Neville	63 Rhode Island Ave	Newport	RI
Benjamin Fournier	249 North Rd	Whiting	VT
Jane Pohl	297 Water StApt C4	Portsmouth	RI
Robert Zirgler	448 Hope St	Bristol	RI
Nicole Shevory	40 Simmons St	Newport	RI
Bonnie Epstein	60 Charlotte Ave	Saunderstown	RI
Mary Tobin	22 Columbia Ct	Middletown	RI
Nicole Vicino	16 Temple St	Boston	MA
Martha Parker	351 Broadway	Newport	RI

Victoria Flores	321 Greenville Ave	Johnston	RI
Gabrielle Wise	167 8th StApt 4	Hoboken	NJ
Elizabeth F. Kellett	2 South Ave WApt 405W	Cranford	NJ
Leslie E. Patton	1002 Laredo Rd	Silver Spring	MD
Catherine Abbate	26 Ridge Rd	Newport	RI
Debra Ouellette	6 Thelma Ln	Middletown	RI
Pierre & Diane Corriveau	87 Prospect Ln	Portsmouth	RI
Pearl Macek	129 Reservoir Rd	Middletown	RI
Todd Cramer	1139 Earl Ave	Schenectady	NY
E Pembroke Attaway	13 Decatur Ave	Jamestown	RI
Vanessa Fiorillo	45 Hamilton Dr	Portsmouth	RI
Alicia Arnold	10 Oak St	Coventry	RI
Mia Saracino			
Judith Brown	35 Brookfield Rd	Riverside	RI
Stephanie Iorfida	11 Amflex Dr	Hope	RI
Ashley Sherman	96 Ravenswood Ave	Providence	RI
Cindy Botelho			
Cynthia Stack	505 Nlake Shore DrApt 5903	Chicago	IL
Betty Maloof	26 Copper Beech Dr	Portsmouth	RI
Michael Tsandilas	30 Kay St# 6	Newport	RI
Amy Brotherton	87 Lauriston St	Providence	RI
Maura Keating	125 Cresthill Dr	East Greenwich	RI
Michelle Bishop	264 Hartman Rd	Newton Center	MA
Kay Ho	139 North Rd	Saunderstown	RI
Connie Parsons	10380 E Highway Ww	Columbia	MO
Kelly Lee	3 Evergreen Ct	Coventry	RI
Karen Simone	403 S Christopher Ave	Tiverton	RI
Ken Durbin	891 Fawnhill Dr	Edgewood	KY
Jeffrey Buffum	PO Box 97	Adamsville	RI
Annie Castelnovo	404 High St	Bristol	RI
Carolyn Winter	11 Acacia Rd	Bristol	RI
Judy McLennan	231 Indian Ave	Portsmouth	RI
Bea Grimmitt	8 Rosa Ter	Newport	RI
Andrea Marone	213 Corey Ln	Middletown	RI

Mr. and Mrs. Bill Mitchell	10 Howe StUnit 3	Bristol	RI
Maryanne Duke	11 Elton St	Providence	RI
Melissa Falkenthal	48A Hazard Ave	Wakefield	RI
Gabrielle Stevens	12 Old Brunswick Rd	Freeport	ME
Amy Winsor	24 Bayview Ave	Newport	RI
Tricia Torres			
Gill Goodrich	969 W Main Rd	Middletown	RI
Colby Lemish	79 Malee Ter	Portsmouth	RI
Christina Barney	530 Aquidneck Ave	Middletown	RI
Anthony Vitalo	1266 W Shore Rd	Warwick	RI
Jessica Lowenhaupt	93 Bliss Mine Rd	Newport	RI
Erin Schaefer	852 Anthony Rd	Portsmouth	RI
Arthur Mead	52 Garfield St	Newport	RI
Heather Ruhsam	401 Broadway# 2	Newport	RI
Leslie Stern	47 Gormley Ave	Portsmouth	RI
Dave Sardella	2015 Fawnhollow Ct	Arlington	TX
Connie Kile	14A Cole Ave	Clayville	RI
April Fiordelisi	73 Birch Swamp Rd	Warren	RI
Laurie LeBlanc	74 Scout Ln	North Attleboro	MA
Carolyn Patenaude	26 Georgianna Ave	North Smithfield	RI
Nancy OSullivan	10 Harold St	Newport	RI
Becca Bertrand	29 Carey St	Newport	RI
Elizabeth Bergman	201 Aquidneck Ave	Middletown	RI
Deb Del Nero	216 Rolling Hill Rd	Portsmouth	RI
Amy Carloo	55 High St	Bristol	RI
Paula Duffy	308 Chapmans Ave	Warwick	RI
Mary Shea	166 W Passage Dr	Portsmouth	RI
Jerlyn Sponseller	14 George Hill Rd	Grafton	MA
Madison Lane	164 Baker StApt 2	Fall River	MA
John Canole	12 Kempson St	Newport	RI
Joyce L. McKenney Goulart	155 Woodcock Rd	North Dartmouth	MA
Caitlin Bogdan	1150 J StUnit 220	San Diego	CA
Eileen Rice	969 W Main RdApt X9103	Middletown	RI
John Daileader	32 Plymouth Rd	Darien	CT

Molly Unknown	46 Miles Ave	Tiverton	RI
Lisa Bonaminio	1047 Park Ave	Cranston	RI
Marissa O'Dell	158 Harpers Way	Frederick	MD
Denise Fassel	91 Sprague Ave	Warwick	RI
Mary Brown	10 Hunter Ave	Newport	RI
Ace Ventura's Dog Training Ver	770 Bulgarmarsh Rd	Tiverton	RI
Jason LaRue	52 Orchard Woods Dr	Saunderstown	RI
Kathy Heydt	35 Eastover Rd	Portsmouth	RI
MaryLou DeFreitas	18 Winterberry Ln	Westport	MA
Doreen Donnelly	71 Fenner Ave	Middletown	RI
Jennifer Myers	160 Corporate Pl	Middletown	RI
Evelyn Miller	1016 Dartmouth Woods Dr	North Dartmouth	MA
Teresa Barretto	414 Park Ave	Portsmouth	RI
Alaka Catalozzi	425 Camp Westwood Rd	Greene	RI
Amanda Minor	130 Shady Lea Rd	North Kingstown	RI
Katie Welles	41 Long Shore Rd	Portsmouth	RI
Brenda Willis	431 NE 55th St	Fort Lauderdale	FL
Bonnie Silverman	60 Charlotte Ave	Saunderstown	RI
Megan Lopes	503 Collins Corner Rd	North Dartmouth	MA
Sue Curley	23 Frigate St	Jamestown	RI
Jeannie D-Valdez	37 E King Rd	Tiverton	RI
leslie streuli	11 Ellery Rd	Newport	RI
Amy Denhoff	98 Duck Cove Ln	North Kingstown	RI
Delia Kardaras	10 Hickory Ln	Greenville	RI
Amanda Rodriguez	44 Ridgeway Dr	Warren	RI
Jeffrey Hall	1445 Providence Pike	North Smithfield	RI
Haley McMahon	29 Willow StApt 1	Newport	RI
Alice Regitko	21 Anderson Ave	West Warwick	RI
Briana Boucher	158 Soares Dr	Portsmouth	RI
Leslie Coon	33 Saratoga Rd	North Kingstown	RI
Heather Crosby	447 Stafford Rd	Tiverton	RI
Christine August	189 Farm St	Millis	MA
Barbara Brushett	25 Oliphant Ln	Middletown	RI
Ryan Anne Ibbotson	69 Beardsworth Rd	Tiverton	RI

Michelle Lee Leonard	155 Clinton Ave	Newport	RI
Jeffrey Medeiros	PO Box 41094	Providence	RI
Jeanne Graffagnino	143 Kay StFl 2	Newport	RI
Vinnie Pattavina	160 Green End Ave	Newport	RI
Ellen Miller	5 Orchard St	Beverly	MA
Heather Bartee	7937 Luminary Ln	Fountain	CO
Suzanne Plocica	PO Box 505	Tiverton	RI
Jenna BeebyClark	21 Reardon Dr	Middletown	RI
Britt Riley	190 Fairview Ln	Portsmouth	RI
John SpaVana	299 W Main Rd	Middletown	RI
Ryan Belmore	287 Bellevue Ave	Newport	RI
Megan Faivre	47 Britton St	Chicopee	MA
Amy Lenihan	9 Brianwood Ln	Granby	CT
Stephanie Caldwell	104 Camden Rd	Narragansett	RI
Jonathan Aunchman	15 Orly Dr	Warwick	RI

Dogs

Cats

	Dogs								Cats							
	Jul-20	Jul-19	# chang	% change	YTD FY 20	YTD FY 19	# change	% change	Jul-20	Jul-19	# change	% change	YTD FY 20	YTD FY 19	# change	% change
Beginning Animal Count	24	25	-1	-4%	32	39	-7	-18%	26	81	-55	-68%	91	116	-25	-22%
Animal Intake																
Strays	12	18	-6	-33%	128	169	-41	-24%	5	18	-13	-72%	83	130	-47	-36%
Owner Surrender	10	19	-9	-47%	184	179	5	3%	27	35	-8	-23%	212	256	-44	-17%
Owner Intended Euthanasia	0	0	0		0	0	0		0	0	0		0	0	0	
Transferred In	13	35	-22	-63%	291	470	-179	-38%	57	58	-1	-2%	327	355	-28	-8%
Other Intakes	4	7	-3	-43%	45	36	9	25%	3	0	3		11	27	-16	-59%
Total Live Intakes	39	79	-40	-51%	648	854	-206	-24%	92	111	-19	-17%	633	768	-135	-18%
Live Animal Outcomes																
Adoption	28	44	-16	-36%	436	633	-197	-31%	63	78	-15	-19%	590	629	-39	-6%
Returned to Owner	17	24	-7	-29%	175	190	-15	-8%	5	5	0	0%	44	67	-23	-34%
Transferred Out	3	2	1	50%	11	8	3	38%	1	16	-15	-94%	10	45	-35	-78%
Returned to Field	0	0	0		0	0	0		0	0	0		0	0	0	
Other Live Outcomes	1	1	0	0%	6	4	2	50%	0	0	0		2	0	2	
Sub Total Live Outcomes	49	71	-22	-31%	628	835	-207	-25%	69	99	-30	-30%	646	741	-95	-13%
Other Outcomes																
Died in Care	0	0	0		0	0	0		2	2	0	0%	8	21	-13	-62%
Lost in Care	0	0	0		0	0	0		0	0	0		0	1	-1	-100%
Shelter Euthanasia	1	0	1		40	22	18	82%	4	1	3	300%	23	30	-7	-23%
Owner Intended Euthanasia	0	0	0		0	0	0		0	0	0		0	0	0	
Sub Total Other Outcomes	1	0	1		40	22	18	82%	6	3	3	100%	31	52	-21	-40%
Total Outcomes	50	71	-21	-30%	668	857	-189	-22%	75	102	-27	-26%	677	793	-116	-15%
Ending Animal Counts	13	33	-20	-61%	12	36	-24	-67%	43	90	-47	-52%	47	91	-44	-48%

Length of Stay **Jul-20** **Jul-19** **FY 20** **FY 19**

Dogs	16	15	13	15
Cats	16	32	29	30

Animals in Foster Homes	YTD	Foster Days	Dogs	Cats
Days		8324	1270	6720
# of pets			54	187

Pet Safe	Jul-20
New animals entering	10

Other Animals

	Jul-20	Jul-19	# change	% change	YTD FY 20	YTD FY 19	# change	% change
Animal Intake								
Strays	6	4	2	50%	33	18	15	83%
Owner Surrender	7	12	-5	-42%	159	145	14	10%
Owner Intended Euthanasia	0	0	0		10	1	9	900%
Transferred In	7	8	-1	-13%	7	37	-30	-81%
Other Intakes	1	0	1		3	1	2	200%
Total Live Intakes	21	24	-3	-13%	212	202	10	5%
Live Animal Outcomes								
Adoption	12	15	-3	-20%	185	186	-1	-1%
Returned to Owner	1	0	1		12	3	9	300%
Transferred Out	1	0	1		5	3	2	67%
Returned to Field	0	0	0		0	0	0	
Other Live Outcomes	0	0	0		0	0	0	
Sub Total Live Outcomes	14	15	-1	-7%	202	192	10	5%
Other Outcomes								
Died in Care	0	2	-2	-100%	12	4	8	200%
Lost in Care	0	0	0		0	0	0	
Shelter Euthanasia	0	0	0		3	3	0	0%
Owner Intended Euthanasia	0	0	0		0	1	-1	-100%
Sub Total Other Outcomes	0	2	-2	-100%	15	8	7	88%
Total Outcomes	14	17	-3	-18%	217	200	17	9%